**THE WIN-WIN INITIATIVE**

List of Training/Certificate Programs

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| Program Location | Industry | Requirements and Prerequisites |
|  | **Health Care** |  |
| Monroe Community College  Monroe Community College  Monroe Community College  Monroe Community College  Monroe Community College  Monroe Community College  Monroe Community College  Genesee Community College  Genesee Community College  Genesee Community College  Finger Lakes Community College  Isabella Graham School of Practical Nursing  Onondaga School of Therapeutic Massage  New York Chiropractic College  Rochester Educational Opportunity Center  Rochester Educational Opportunity Center  Rochester Educational Opportunity Center  Rochester Educational Opportunity Center  Rochester Educational Opportunity Center  Rochester Educational Opportunity Center  Rochester Educational Opportunity Center  EMCC - Monroe 1 BOCES  EMCC - Monroe 1 BOCES  EMCC – Monroe 1 BOCES  Monroe 2 BOCES  Monroe 2 BOCES  Monroe 2 BOCES  Monroe 2 BOCES  Genesee Valley BOCES  Genesee Valley BOCES  Wayne-Finger Lakes BOCES  Wayne-Finger Lakes BOCES | Human Services  Dental Assisting  Emergency Medical Services  Office Technology: Medical Office Assistant  Direct Disability Support Systems  Paramedic  Personal Trainer/Fitness Instructor  Developmental Disabilities Studies  Gerontology  Medical Office Assistant  Emergency Medical Technician – Paramedic  Licensed Practical Nurse  Massage Therapist  Doctor of Chiropractic  Certified Nursing Assistant  Sterile Processing Assistant  Pharmacy Technician  Emergency Medical Technician  Home Health Aide  Licensed Practical Nursing  Medical Secretary  Emergency Services  New Vision Medical Careers  Professional Health Careers  Dental Assistant  Nurse Assistant  Phlebotomist  Medical Office Assistant  Licensed Practical Nurse  Certified Nursing Assistant  Licensed Practical Nursing  Certified Nursing Assistant | 4 semesters/24 credits – elementary algebra w/ geometry  2 semesters/33 credits – HS Diploma or Equivalency  2 semesters/25 credits – elementary algebra w/ geometry  2 semesters/32 credits – algebra and keyboard proficiency  2 semesters/30 credits – HS Diploma or Equivalency  42 credits – HS Diploma and EMT certification  2 semesters/28 credits – HS Diploma  30 weeks – full time  30 weeks – full time  30 weeks – full time  16 months – 350 hrs field work/100 to 200 hrs internship  10 months/full time – HS Diploma or Equivalency  15 months or 6 months accelerated program/HS Diploma  10 trimesters or 3 years 4 months  HS Diploma or HSE, SS Card, 2 professional references  HS Diploma or HSE, Physical, 2 prof. references, SS card  HS Diploma or HSE, physical, 2 prof references, SS card  HS Diploma or HSE, NYS Driver’s license, SS Card, lift 150lbs  SS Card, 2 professional references, physical  Official HS transcript or HSE, physical, SS card, 2 references  HS Diploma or HSE, SS Card, physical  2 years  1 year/four 10-week rotations  2 years  22-23 weeks/650 hours – HS Diploma or HSE, Immunizations  11 weeks/162 hours – Completed medical form  10-11 weeks/124 hours – HS Diploma or HSE  20 weeks/600 hours  1200 hours – Official HS transcript, 2 page essay  150 hours – background check and fingerprinting  1125 hours  160 hours |
| Program Location | Industry | Requirements and Prerequisites |
|  | **Health Care (continued)** |  |
| Rochester Regional Health  OACES  Bryant and Stratton  Bryant and Stratton  Bryant and Stratton  Bryant and Stratton  Bryant and Stratton  Bryant and Stratton  NCADD | Certified Nursing Assistant  Certified Nursing Assistant/Aide  Certified Pharmacy Technician  Certified Phlebotomy Technician  Certified EKG Technician  Medical Billing and Coding  Medical Office Technology  Specialty Coding  Addictions Counselor | Certified Nursing Assistant  Certified Nursing Assistant/Aide  Certified Pharmacy Technician  Certified Phlebotomy Technician  Certified EKG Technician  Medical Billing and Coding  Medical Office Technology  Specialty Coding  Addictions Counselor |
|  | **Child Care/Education** |  |
| Monroe Community College  Monroe Community College  Monroe Community College  Monroe Community College  Genesee Community College  Genesee Community College  Finger Lakes Community College  Child Care Council  Rochester Educational Opportunity Center  Rochester Educational Opportunity Center  EMCC - Monroe 1 BOCES | Early Care  Teaching Assistant (Adolescence)  Teaching Assistant (Early Childhood/Childhood)  Teaching Assistant (Technology)  Child Care  Teaching Assistant  Teaching Assistant  Child Development Associate  Teacher Assistant  Child Development Associate  Early Childhood Education | 33-36 credit hours – HS Diploma or Equivalency  2 semesters/31-33 credits - Algebra  2 semesters/33 credits – Intermediate Algebra w Trig  2 semesters/31-33 credits – Algebra  2 full-time semesters – 30 weeks  48 weeks – full time  24 credits  40 classes (3 hour classes)  Diploma or HSE, Proof of MMR vaccination  HS Diploma or HSE, 2 prof. references, SS Card  2 years |
|  | **Agriculture, Food Service, and Environmental** |  |
| Monroe Community College  Monroe Community College  Monroe Community College  Monroe Community College  Finger Lakes Community College  Finger Lakes Community College  Finger Lakes Community College  Finger Lakes Community College  Rochester Educational Opportunity Center  EMCC - Monroe 1 BOCES  Monroe 2 BOCES  OACES | Sustainability  Agriculture and Food Studies  Culinary Arts  Food Management  Culinary Arts  Food and Beverage Management  Horticulture  Natural Resources Conservation  Culinary Arts  Culinary Arts  Culinary Arts  Culinary Careers | 16-20 credits - Algebra  2 semesters/24 credits – HS Diploma or Equivalency  2 semesters/31 credits – 1 year of HS math  2 semesters/35 credits – Pre-Algebra  32 credits  31 credits  32 credits  31 credits  Physical, SS Card  2 years  25 weeks/600 hours - HS Diploma or HSE  3-6 months |
| Program Location | Industry | Requirements and Prerequisites |
|  | **Health and Beauty** |  |
| Genesee Community College  Continental School of Beauty  Continental School of Beauty  Continental School of Beauty  Continental School of Beauty  Continental School of Beauty  Empire Beauty School  Empire Beauty School  Sharp Edgez Barber Institute  Shear Ego Int. School of hair design  Shear Ego Int. School of hair design  Shear Ego Int. School of hair design  Shear Ego Int. School of hair design  Shear Ego Int. School of hair design  Rochester Educational Opportunity Center  Rochester Educational Opportunity Center  EMCC - Monroe 1 BOCES | Fashion Design  Hair Dressing and Cosmetology  Esthetics  Nail Specialty  Esthetic and Nail Specialty  Barbering  Cosmetology  Esthetics  Barbering  Cosmetology  Waxing  Hair Dressing and Cosmetology  Esthetics, Skincare, and Makeup  Barber/Styling  Nail Specialty  Barbering  Cosmetology | Requirements not yet available  1,000 hours  600 hours  250 hours  800 hours  600 hours  -  -  600 hours  75 hours  1,000 hours  600 hours  600 hours  250 hours  HS Diploma or HSE, SS Card, 2 professional references  HS Diploma or HSE, 22 Card, 2 professional references  2 years – 1,000 hours of theory and practice |

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| Program Location | Industry | Requirements and Prerequisites |
|  | **Trades** |  |
| Monroe Community College  Monroe Community College  Monroe Community College  Monroe Community College  Monroe Community College  Monroe Community College  Finger Lakes Community College  Finger Lakes Community College  Isaac Heating and Air Conditioning  ARC and Flame Center  ARC and Flame Center  ARC and Flame Center  EMCC - Monroe 1 BOCES  EMCC - Monroe 1 BOCES  EMCC – Monroe 1 BOCES  EMCC – Monroe 1 BOCES  Monroe 2 BOCES  Monroe 2 BOCES  Monroe 2 BOCES  Monroe 2 BOCES  Genesee Valley BOCES w/ MCC  Rochester Rehabilitation  OACES  OACES  OACES  NY School of Home Inspection | Heating, Ventilating, Air Conditioning(HVAC)  Mechatronics  Optical Systems Technology  Precision Machining  Precision Machining: Optical Fabrication  Solar Thermal Technology  Instrumentation and Control Technologies  Advanced Manufacturing Machinist  Heating, Ventilating, Air Conditioning(HVAC)  Welding  Glass working  Blacksmithing  Automated Manufacturing and Machining  Construction Trades  Trade Electricity  Welding and Fabrication  Heating, Ventilating, Air Conditioning(HVAC)  Machining with CNC fundamentals  Building Maintenance and Technology  Electrical Trades  Precision Machining  OSHA Forklift Training  Building Maintenance  Carpentry  Electrical Program  Home Inspection Training Program | 31-32 credit – Elementary Algebra w/ Geometry  2 semesters/30 credits – HS Diploma or Equivalency  28-30 credits – Intermediate Algebra with Trigonometry  2 semesters/32-33 credits – Elementary Algebra w/ Trig  2 semesters/31-32 credits – Algebra  2 semesters/35 credits – HS Diploma or Equivalency  25 credits  6 months – HS Diploma, Valid Driver’s License  12 weeks  -  -  -  2 years  2 years  2 years  2 years  20 weeks/600 hours – HS Diploma or HSE, driver’s license  20 weeks/600 hours – HS Diploma or HSE, ability to lift 50 lbs  25 weeks/600 hours – HS Diploma or HSE, ability to lift 50 lbs  187 hours  16 weeks/209 hours  8 hours  3-6 months  200 hours  3-6 months  140 hours |
| Program Location | Industry | Requirements and Prerequisites |
|  | **Customer Service and Hospitality** |  |
| Monroe Community College  Monroe Community College  Genesee Community College  Finger Lakes Community College  Finger Lakes Community College  Finger Lakes Community College  Rochester Educational Opportunity Center  Rochester Rehabilitation  Rochester Rehabilitation  Rochester Rehabilitation  The Airline Academy | Hotel Management  Travel and Tourism  Tourism and Hospitality Management  Tourism Management  Food and Beverage Management  Hotel and Resort Management  Customer Service Professional  Bank-teller/Customer Service  Collection/Customer Service  Customer Service  Flight Attendant and Customer Service | 3 semesters/35 credits – Placement into ENG101  35 credits – Pre-Algebra and placement into ENG101  30 weeks – full time  31 credits  64 credits  31 credits  HS Diploma or HSE, SS Card, MMR vaccination  120 hours  120 hours  36 hours  3 phased training |
|  | **Educational and Language** |  |
| Genesee Community College  Rochester Educational Opportunity Center  Rochester Educational Opportunity Center  Monroe 2 BOCES  Monroe 2 BOCES  Genesee Valley BOCES  Wayne-Finger Lakes BOCES  Wayne-Finger Lakes BOCES  Greece Community Education  OACES  OACES  Keuka College  Finger Lakes Community College  Rochester Institute of Technology  Monroe Community College  Rochester School for the Deaf | Deaf Studies  English for Speakers of Other Languages  High School Equivalency(TASC)  High School Equivalency(TASC)  English as a Second Language  High School Equivalency(TASC)  National External Diploma Program(NEDP)  High School Equivalency (TASC)  English for Speakers of Other Languages(age 21+)  English for Speakers of Other Languages  Adult Secondary Education  American Sign Language  American Sign Language  American Sign Language  American Sign Language  American Sign Language | 60 weeks  Proof of MMR vaccination  Proof of MMR vaccination  TABE assessment  -  -  Access to a computer and computer related skills  21 or older  Placement test  Enroll online  Enroll online  -  64 credit hours  -  -  10 weeks |

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| Program Location | Industry | Requirements and Prerequisites |
|  | **Security, Law Enforcement, and Legal Services** |  |
| Monroe Community College  Monroe Community College  Genesee Community College  Finger Lakes Community College  Finger Lakes Community College  BLACKHAWK Training Academy  Finger Lakes Community College  Rochester Educational Opportunity Center  EMCC - Monroe 1 BOCES  Monroe 2 BOCES  Securitas  The Security Guard Institute | Private Security Studies  Paralegal Studies  Criminal Justice  Corrections Officer  Criminal Justice  Security Guard License  Paralegal  Security Guard (8 hour pre-assignment or 16 hour On-the-Job)  Criminal Justice  Legal assistant  Security Officer  Security Guard | 2 semesters/29 credits  33 credits – already possess an associate’s degree  30 weeks – full time  24 credits  24 credits  8 hour pre-assignment/16 hour on-the-job training  34 credits  Diploma or HSE, SS Card  2 years  20 weeks/600 hours  -  8 hour pre-assignment/16 hour on-the-job training |
|  | **Automotive/Transportation** |  |
| Monroe Community College  Monroe Community College  Professional Driver Institute  Professional Driver Institute  Professional Driver Institute  EMCC - Monroe 1 BOCES  EMCC - Monroe 1 BOCES  Genesee Valley BOCES  Genesee Valley BOCES  Genesee Valley BOCES  Wyotech  OACES  Pro-MECH | Automotive Technology  Apprentice Training – Automotive: Toyota - T-Ten  CDL Class A: Tractor Trailer Training  CDL Class A 480: Advanced Tractor Trailer Training  CDL Class B: Truck Training  Auto Services  Collision Repair Technology  Commercial Driving License (CDL) Class A License Training  Commercial Driving License (CDL) Class B License Training  School Bus Driver  Automotive Technology, Collision, and Diesel Technology  Automotive Technology  Diesel Technicians | 6 semesters/38 credits – Valid driver’s license  5 semesters/49 credits – Valid driver’s license  4-5 weeks full time/10-12 weeks part time  15 weeks full time/30 weeks part time  4 weeks full time/10 weeks part time  2 years/ four 20-week modules  2 years  165 hours/34 hours  30 hours  42 hours  -  3-6 months  - |
|  | **Business and Information Technology** |  |
| Monroe Community College  Monroe Community College  Monroe Community College  Genesee Community College  Genesee Community College  Genesee Community College | Computer Aided Design and Drafting  Cyber Security  Electronics Technology  Computer Repair  Computerized Drafting and Design  Help Desk Support | 2 semesters/25 credits - HS Diploma or HSE  2 semesters/33 credits - HS Diploma or HSE  2 semesters/30 credits - Intermediate Algebra or Trig  30 weeks – full time  30 weeks – full time  48 weeks – full time |
| Program Location | Industry | Requirements and Prerequisites |
|  | **Business and Information Technology (continued)** |  |
| Genesee Community College  Finger Lakes Community College  Rochester Educational Opportunity Center  EMCC - Monroe 1 BOCES  EMCC - Monroe 1 BOCES  EMCC – Monroe 1 BOCES  Monroe 2 BOCES  OACES  Bryant and Stratton | Web Design  Administrative Professional  Office Support Specialist  CISCO Networking Academy  PC repair and network cabling  Visual Communication and Photography  Office Assistant  Printing and Promotions  Business Certificates (HR, Accounting, IT) | 48 weeks – full time  30 credits  HS Diploma or HSE, SS Card, Proof of MMR vaccination  1 year – for those with networking background  1 year – recommended before CISCO Networking Academy  2 years  20 weeks/600 hours – HS Diploma or HSE  3-6 months  - |
|  | **Apprenticeships** |  |
| Current Finger Lakes apprenticeship recruitments | Boilermakers  Bricklayers  Electricians  Finishing Trades  Heat and Frost Insulators  Ironworkers  Carpenters  Operating Engineers  Plumbers and Steamfitters  Heating and Plumbing  Roofing  Sheet Metal Workers | Visit:<https://labor.ny.gov/pressreleases/apprenticeshiparchive.shtm>  or apprenticeship.gov for more information on apprenticeships. |

**Do you have current job openings that you need assistance identifying candidates for? If so, contact Jennifer Geiger at** [**Jennifer.Geiger@nysed.gov**](mailto:Jennifer.Geiger@nysed.gov) **and she will be able to match your position to an extensive database of suitable applicants.**

**Please contact Jennifer Geiger at Jennifer.Geiger@nysed.gov to provide feedback, share success stories\*, and update offerings and contact information.**

**\*We would like to quantify our results, so please let Jennifer know of positions that were filled as a result of this initiative.**

**For more detailed program descriptions, prerequisites, and more information please visit:**

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| [Advanced Technology Training and Information Networking (ATTAIN) - http://www.sunyeoc.org/feedback.asp?EOC=RCH](http://www.sunyeoc.org/feedback.asp?EOC=RCH) |
| [ARC and Flame Center - https://www.rocafc.com/pages/welding](https://www.rocafc.com/pages/welding) |
| [Blackhawk Training Academy - http://www.blackhawktraining.com/courses](http://www.blackhawktraining.com/courses) |
| [Bryant and Stratton - https://www.bryantstratton.edu/continuing-education](https://www.bryantstratton.edu/continuing-education) |
| [Child Care Council - https://childcarecouncil.com/professional-development/child-development-associate/](https://childcarecouncil.com/professional-development/child-development-associate/) |
| [Continental School of Beauty - http://continentalschoolofbeauty.edu/programs/](http://continentalschoolofbeauty.edu/programs/) |
| Empire Beauty School – https://www.empire.edu/programs |
| [Finger Lakes Community College - https://www.flcc.edu/academics/areas.cfm](https://www.flcc.edu/academics/areas.cfm) |
| [FL Apprenticeships - https://labor.ny.gov/pressreleases/apprenticeshiparchive.shtm](https://labor.ny.gov/pressreleases/apprenticeshiparchive.shtm) |
| [Genesee Community College - https://www.genesee.edu/academics/programs/default.cfm?sort=degree#CERT](https://www.genesee.edu/academics/programs/default.cfm?sort=degree#CERT) |
| [Genesee Valley BOCES - http://www.gvboces.org/adulted.cfm](http://www.gvboces.org/adulted.cfm) |
| [Greece Community Education - https://greece.augusoft.net/](https://greece.augusoft.net/) |
| [ISAAC University - https://www.isaacheating.com/why-isaac/isaac-university/](https://www.isaacheating.com/why-isaac/isaac-university/) |
| [Isabella Graham School of Practical Nursing - https://www.rochesterregional.org/for-healthcare-professionals/residency-training-programs/igh-school-of-practical-nursing/](https://www.rochesterregional.org/for-healthcare-professionals/residency-training-programs/igh-school-of-practical-nursing/) |
| [Keuka College - https://www.keuka.edu/academics/programs/american-sign-language](https://www.keuka.edu/academics/programs/american-sign-language) |
| [Monroe 2 BOCES - http://www.monroe2cwd.edu/career-training/](http://www.monroe2cwd.edu/career-training/) |
| [Monroe Community College - http://www.monroecc.edu/academics/majors-programs/?no\_cache=1](http://www.monroecc.edu/academics/majors-programs/?no_cache=1) |
| [Monroe One – Eastern Monroe Career Center - https://www.monroe.edu/site/handlers/filedownload.ashx?moduleinstanceid=12048&dataid=24349&FileName=EMCC-PIB7-5-18.pdf](https://www.monroe.edu/site/handlers/filedownload.ashx?moduleinstanceid=12048&dataid=24349&FileName=EMCC-PIB7-5-18.pdf) |
| [National Council on Alcohol and Drug Dependence - https://ncadd-ra.org/](https://ncadd-ra.org/) |
| [New York School of Home Inspection - http://www.nyshic.com/](http://www.nyshic.com/) |
| [NYS Chiropractic College - https://www.nycc.edu/programs/college-of-chiropractic/doctor-of-chiropractic](https://www.nycc.edu/programs/college-of-chiropractic/doctor-of-chiropractic) |
| [Office of Adult and Career Education Services (OACES) - https://oaces.net/programs/adult-education/](https://oaces.net/programs/adult-education/) |
| Onondaga School of Therapeutic Massage - https://ostm.edu/ |
| [Professional Driver Institute - https://www.pditruckingschool.com/files/PDI\_CDL\_Program\_Overview\_pdf.pdf](https://www.pditruckingschool.com/files/PDI_CDL_Program_Overview_pdf.pdf) |
| [Pro-MECH - https://www.pro-mech.us/BuyCourses/Products/tabid/96/rvdsfcatid/instructor-led-training-programs-12/Default.aspx](https://www.pro-mech.us/BuyCourses/Products/tabid/96/rvdsfcatid/instructor-led-training-programs-12/Default.aspx) |
| [Rochester Educational Opportunity Center - http://reoc.brockport.edu/documents/program\_schedule.pdf](http://reoc.brockport.edu/documents/program_schedule.pdf) |
| [Rochester Institute of Technology (NTID) - https://www.rit.edu/ntid/radscc/content/asl-courses](https://www.rit.edu/ntid/radscc/content/asl-courses) |
| Rochester Regional Health - https://careers.rochesterregional.org/job/rochester/cna-training-program-monroe-county/4757/6900364 |
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| **For more detailed program descriptions, prerequisites, and more information please visit (continued):** |
| [Rochester Rehabilitation (Workforce Academy) - https://www.rochesterrehab.org/workforce-academy](https://www.rochesterrehab.org/workforce-academy) |
| [Rochester School for the Deaf – https://www.rsdeaf.org/SFA](https://www.rsdeaf.org/SFA) |
| Rochester Works! Career Center – rochesterworks.org |
| [Securitas - https://www.securitasinc.com/](https://www.securitasinc.com/) |
| [Sharp Edgez Barber Institute - http://www.sharpedgezbarberinstitute.com/index.php?option=com\_content&view=article&id=5&Itemid=313](http://www.sharpedgezbarberinstitute.com/index.php?option=com_content&view=article&id=5&Itemid=313) |
| [Shear Ego International School of Hair Design - http://www.shearegoschool.com/programs](http://www.shearegoschool.com/programs) |
| The Airline Academy - https://www.theairlineacademy.com/flight-attendant-and-customer-service/ |
| [The Best Center (Ed2Go) - https://careertraining.ed2go.com/bestcenter.org/](https://careertraining.ed2go.com/bestcenter.org/) |
| [The Security Guard Institute - https://thesecurityguardinstitute.com/courses/](https://thesecurityguardinstitute.com/courses/) |
| [University of Rochester – http://www.sas.rochester.edu/asl/](http://www.sas.rochester.edu/asl/) |
| [Wayne Finger Lakes BOCES - http://wflbocesadulted.org/](http://wflbocesadulted.org/) |
| Wyotech - https://www.wyotech.rocks/page-1 |
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Last Revised: 12/4/18